> "The Kingsbridge team helped evaluate and customize our fleet to both meet and exceed the needs we have throughout our organization. Their commitment to customer service and making sure that we always feel like we are always their most important customer is far superior to what we have experienced in the past from other companies..."
>
> National Purchasing Analyst, Kisco Senior Living

Our Client: Kisco Senior Living

Operating 20 residences in 6 different states (CA, FL, HI, NC, UT, VA), Kisco Senior living communities specialize in developing and managing full service rental senior living communities that provide an enriched lifestyle. Their goal as an organization is to preserve dignity, nurture the spirit, and encourage independence. They believe that resources should be applied to these pursuits, fostering the mission of making life better for our residents.

KISCO SENIOR LIVING

Our Challenge

Laboring under the costs of multiple vendor agreements, variations in terms from location to location, and no asset control or visibility into consumable costs. They understood that their printing environment had become uncontrollable and were looking for a way to bring costs down while increasing efficiency of their back end office operations. There was a disconnect from their IT administrative control over all assets because they lacked the ability to quickly view, manage, assess and service their dispersed hardware assets. It was paramount that the quality of service that they provided their residents be maintained during any transformative processes.

The Solution

- Implemented a comprehensive assessment of their current equipment, processes, and billing / leases.

- Standardized equipment to a single manufacturer master lease and taking advantage of "equity-of-scale" at reduced lease costs through the entire contract life cycle.

- Installed the correct types and quantities of machines at each location reducing waste and unneeded lease costs.

- Centralized support and services

- Implemented print management software providing corporate visibility into asset cost, usage, location and drastically increasing the speed in which IT could resolve print issues.

The Results

Total monthly cost reduction:

48%

Total Annual savings:

$216,000

Total Term savings:

$1,080,000

It all starts with Bridge Assessment...

Utilizing our proprietary Bridge Assess Software, Kingsbridge Technologies will analyze your current hardware assets, associated costs, and efficiency of your infrastructure on a location-by-location basis. The benefit of this assessment is a reduction of overall costs and ease of management of your corporate print environment.

Kingsbridge Technologies, a division of Kingsbridge Holdings, LLC
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KINGSBRIDGE TECHNOLOGIES
Advanced Business Analytics